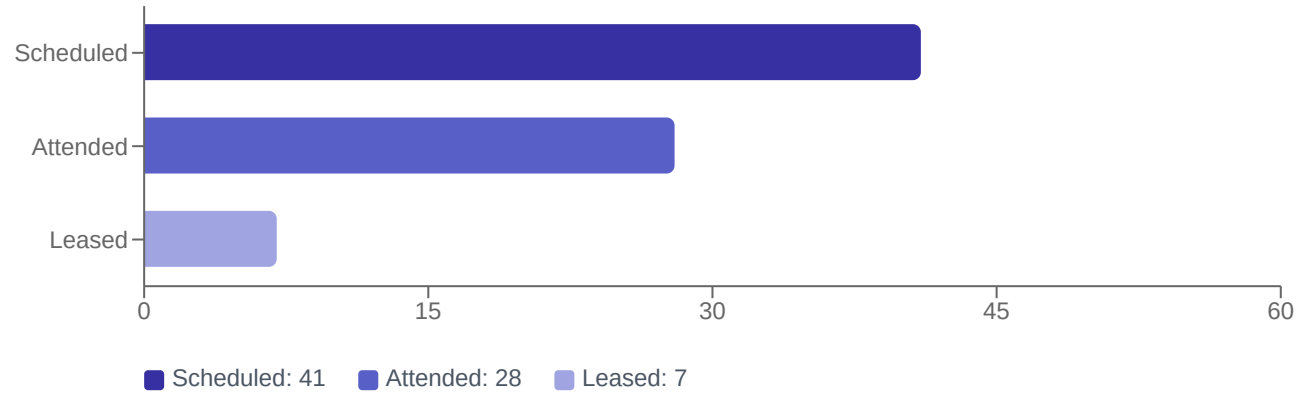
Summit Properties Leasing Report - June 2026

Includes tours conducted from June 1, 2026 to June 30, 2026. Lease conversion counts tours leased by June 30, 2026.

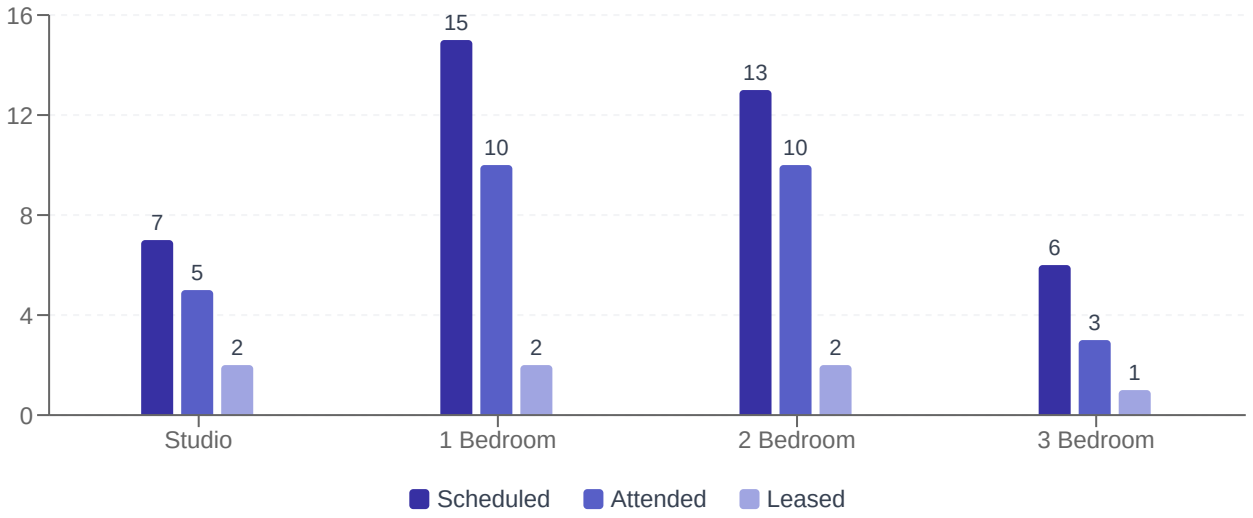
Properties: 1058 Barrington Street

Total Tours	**41**
Attendance Rate	**68%** (28 of 41 tours)
No-Show Rate	**32%** (13 of 41 tours)
Lease Conversion	**25%** (7 of 28 attended)

Leasing Funnel



Tours by Unit Type

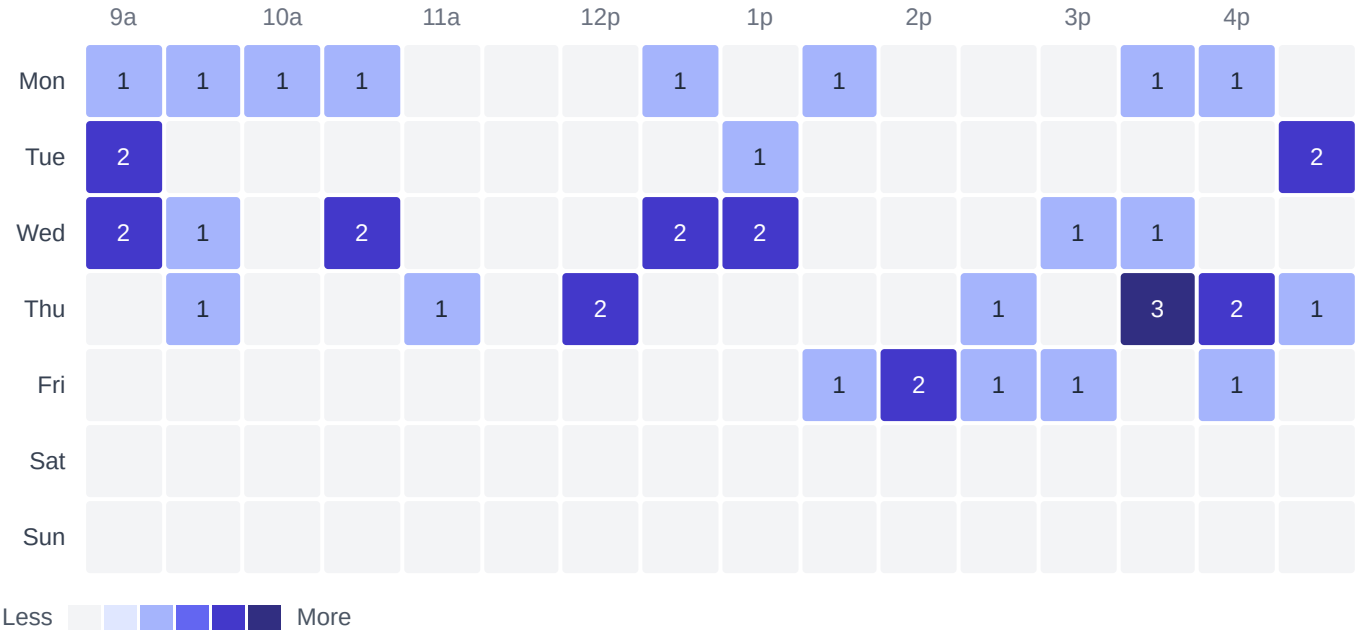


Tours by Date

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1 4	2	3 2	4 2	5 2	6
7	8 1	9 3	10 5	11 5	12 1	13
14	15	16 1	17	18 1	19 3	20
21	22 2	23	24 4	25 3	26	27
28	29 1	30 1				

Less More

Tours by Day & Time



Tours by Day of Week

DAY	TOURS	ATTENDANCE	LEASE RATE
Monday	8	88% (7/8)	43% (3/7)
Tuesday	5	40% (2/5)	0% (0/2)
Wednesday	11	73% (8/11)	38% (3/8)
Thursday	11	64% (7/11)	14% (1/7)
Friday	6	67% (4/6)	0% (0/4)
Saturday	0	— (0/0)	— (0/0)
Sunday	0	— (0/0)	— (0/0)

Tours by Time of Day

TIME	TOURS	ATTENDANCE	LEASE RATE
9 AM	8	63% (5/8)	80% (4/5)
10 AM	4	75% (3/4)	0% (0/3)
11 AM	1	100% (1/1)	100% (1/1)
12 PM	5	100% (5/5)	0% (0/5)
1 PM	5	100% (5/5)	20% (1/5)
2 PM	4	100% (4/4)	0% (0/4)
3 PM	7	29% (2/7)	50% (1/2)
4 PM	7	43% (3/7)	0% (0/3)

Tours by Marketing Channel

NAME	TOURS	ATTENDANCE	LEASE RATE
Google	8	63% (5/8)	20% (1/5)
Kijiji	7	100% (7/7)	0% (0/7)
Zillow	7	86% (6/7)	50% (3/6)
Rentals.ca	6	50% (3/6)	33% (1/3)
Signage / Drive-by	3	33% (1/3)	0% (0/1)
Facebook	2	50% (1/2)	0% (0/1)
Word of Mouth	2	0% (0/2)	0% (0/0)
Apartments.com	1	100% (1/1)	0% (0/1)
Instagram	1	100% (1/1)	0% (0/1)
Zumper	1	100% (1/1)	100% (1/1)

Tours by Agent

NAME	TOURS	ATTENDANCE	LEASE RATE
John Smith	23	70% (16/23)	25% (4/16)
David Stobie Jackman	18	67% (12/18)	25% (3/12)